



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

5/6/2021 | 5:19 PM CDT

Mr. Ryan Gutridge
Cumberland Valley Constructors
PO Box 78247
Nashville, TN 37207

RFQ 104216 Installation of the Omohundro Water Treatment Plant's Air Burst System

Dear Mr. Guthridge

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 104216 Installation of the Omohundro Water Treatment Plant's Air Burst System. This letter hereby notifies you of Metro's intent to award to Cumberland Valley Constructors, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at Cierra.Rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 104216 Installation of the Omohundro Water Treatment Plant's Air Burst System	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	20.0%	6.20%	93.80%	\$2,844,852	\$3,021,233	\$2,844,852.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Cumberland Valley Constructors	\$2,844,852.00	\$2,166,009.00	\$568,970	\$2,031,716	\$813,136	Awarded
Smith Contractors, Inc.	\$3,618,200.00	\$1,189,825.00	\$0	\$0	\$3,618,200	Exceeds MACP
Huffman Contractors LLC (deemed Nonresponsive)						

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Daniel Drumwright
Date: 4/23/2021

Department Name: Water Services
RFP/ITB Number: 104216

Project Name: Installation of Omohundro Water Treatment Plant Air Burst System

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Cumberland Valley Constructors, Inc.	\$2,844,852	\$2,166,009	Yes	76%	The prime is an approved SBE and will utilize SBE subcontractors EverREady Transportation LLC \$28,461/1%, M&M Manufacturing \$28,802/1%, Alexander Metals, Inc. \$10,230/0.36%, Powertek, LLC \$71,840/2.53% & Engineering Solutions \$39,900/1.40%.



Statement of M/WBE Utilization

Proposer's/Firm's Name: CUMBERLAND VALLEY CONSTRUCTORS	Proposer's Phone #: 6157306182
Solicitation Title: INSTALLATION OF OMOHUNDRO WTP AIR BURST SYSTEM	Proposer's Email Address: RGUTRIDGE@CVCBUILDS.COM
Solicitation #: 104216	Amount Self-performed : \$1,986,776
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 2,844,852
Proposed EBO Goal (%) : 1 <u> </u> MBE% 1 <u> </u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
				Type	* MBE/WBE	Code #			MBE/WBE	Percent
		MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)	UNSPS/NAICS	Description of Work		Dollars (\$)	of Total Contract
1		EverReady Transportation LLC	1011 Maxwell Ave Nashville	6159778646/everreadytn@gmail.c	MBE	1	30111800	Trucking	\$28,461	1%
2		M & M MANUFACTURING INC	709 Sportsman Lake Road Franklin KY	2705868208/jessica@m-mmanufz	WBE	5	31330000	Misc Metals	\$28,802	1%
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) RYAN GUTRIDGE TREASURER Ryan Gutridge	Date 03/09/2021
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	<i>If No, Good Faith Efforts Met?</i>	

BAO Representative: Cierra Rowe **Date:** 04/23/21

Total MBE Subcontracting	1	%	\$ 28,461
Total WBE Subcontracting	1	%	\$ 28,802
Total MBE/WBE Participation:	2	%	\$ 57,263